

## TAX SERVICES REPRESENTATIVE

Cornbelt Financial is a specialized tax consulting & tax preparation firm that works with our clients proactively throughout the year to strategically reduce their overall income tax paid; we don't just prepare our clients' taxes, but we reduce their taxes too.

**Overview:** If you're the type of person who is willing to work hard knowing that it will pay off big down the road, then a Tax Services Representative (TSR) career is a great opportunity for you. The TSR's primary objective is to help clients solve their most pressing tax challenges so that clients are able to retain and utilize the optimum amount of their financial capital in order to achieve their financial goals. You'll be tasked with providing clients with tax preparation, tax planning, tax audit support, and tax consulting services.

With Cornbelt Financial, LLC, you will work in a fast-paced competitive environment and you will be a part of an entrepreneurial system that comes with the freedom, professional development, resources, support, and network to provide solutions for your clients. You'll have access to a broad portfolio of innovative tax services, powerful sales strategies, and a large resource network so you can focus on activities that get results so that you can enjoy the opportunity for unlimited earning potential.

### Responsibilities include:

- Prospecting for clients through networking and referrals
- Developing and maintaining long-term relationships with clients
- Providing tax solutions for clients through fact gathering and analyses
- Expanding personal knowledge and skills through ongoing continuing education, professional development, and joint work with fellow associates

### Requirements:

- Seeking candidates with a minimum of 1 year of Tax Preparation experience. IRS Enrolled Agent, CPA, Tax Attorney, IRS AFSP, or similar relative designation preferred.
- Commitment to obtain the IRS Enrolled Agent Designation or IRS AFSP prior to November 15<sup>th</sup>, 2018.
- Ideally possess a Bachelor's degree; preferably with a Business concentration.
- Strong interpersonal skills and customer service focus
- Market development/networking abilities
- Presentation and organizational skills
- Strong work ethic, self-motivated, and goal-oriented

**Compensation:** Results-driven compensation beginning at 50% commission. This is a contract opportunity to work with Cornbelt Financial, LLC as an Independent Contractor.

**To Apply:** Send your resume and a one-page summary of your client acquisition strategy to [Adam.Carr@CornbeltFinancial.com](mailto:Adam.Carr@CornbeltFinancial.com).

Tax Services Representatives are independent contractors and are not employees of Cornbelt Financial, LLC.